

Message Text

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13

ORIGIN EB-11

INFO OCT-01 EA-11 ADP-00 CAB-09 L-03 EUR-25 RSC-01 /061 R

DRAFTED BY EB/ AN: MHSTYLES: SLM

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CAB - MR. SCIBILIA

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R 272221 Z APR 73

FM SECSTATE WASHDC

TO AMCONSUL MELBOURNE

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E. O. 11652: N/ A

TAGS: ETRN, JA, SN, TU, AS

SUBJ: CIVAIR NEGOTIATIONS

FOR MEADOWS, CIVAIR DELEGATION

1. RE ITINERARY AFTER CIVAIR NEGOTIATIONS WITH AUSTRALIA,
FOLLOWING DEVELOPMENTS HAVE TAKEN PLACE:

A. PANAM HAS SUBMITTED LETTER URGING USDEL VISIT
SINGAPORE FOR TALKS. PANAM DESIRE IS OBTAIN MANILA- SINGA-
PORE TRAFFIC RIGHTS, IF NECESSARY FOR ON- LINE STOPOVERS
ONLY. COPY LETTER POUCHED FOR MEADOWS. DEPARTMENT/ CAB
RECOMMEND USDEL UNDERTAKE THESE TALKS IF AT ALL POSSIBLE.

B. JAPANESE HAVE SAID THEY CANNOT COME TO WASHINGTON
FOR FARE TALKS BUT DO WISH CONSULT IN TOKYO MAY 7 OR LATER.
IT WILL THUS NOT BE POSSIBLE PURSUE CHARTER ISSUE WITH
JAPANESE IN WASHINGTON AND USDEL SHOULD PLAN ON TRIP TO
TOKYO TO RAISE CHARTER QUESTION.

C. SPANISH APPEAR UNABLE MEET ON CHARTERS IN MADRID
IN JUNE AND HAVE SAID THEIR EARLIEST AVAILABILITY IS JULY 9.

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(SEE MADRID 2225 WHICH HAS BEEN REPEATED TO YOU). WE PLAN

MAKE ONE MORE TRY FOR TALKS IN MADRID ABOUT JUNE 11, BUT
IF THIS FAILS WE SEE NO ALTERNATIVE BUT TO SET UP SUBSE-
QUENT DATE, PRESUMABLY JULY 9 IN WASHINGTON.

2. IF AUSTRALIAN TALKS END BY MAY 4, USDEL COULD FIT IN
SINGAPORE VISIT FOR MAY 7-11 AND TOKYO MAY 14 AND 15,
STILL GIVING MEADOWS TIME FIT IN TALK WITH AKYAMAC
DURING ORIGINALLY PROPOSED MAY 15-23 TIMEFRAME. HOWEVER,
IF AUSTRALIAN INFLUENCE ON COMPANY POLICY TO SWITCH TO OTHER SUPPLIERS
TO
THE DISADVANTAGE OF FORMER U. S. SUPPLIERS; (5) INFLUENCE ON
FIRM TO PRODUCE OWN COMPONENTS/ COMMODITIES PREVIOUSLY IMPORTED;
(6) WHETHER OR NOT BUSINESS FIRMS HAVE BEEN BURDENED WITH
ADDITIONAL ADMIN/ PAPER WORK.

2. EVALUATION OF RESPONSES FROM THIS REPRESENTATIVE SAMPLING
IS AS FOLLOWS:

- (A) THIRTY (30) OF FORTY- ONE (41) CONTACTED PROFESSED NOT,
REPEAT NOT, AFFECTED IN ANY MANNER. CLAIMS BASED ON USE OF
MULTINATIONAL (ESPECIALLY EEC, EFTA AND US) APPROACH TO
PURCHASES AND SALES OR BECAUSE PARENT U. S. FIRMS SHIPPING ONLY
FINISHED PRODUCTS TO WEST GERMAN SUBSIDIARIES FOR SALES IN THE
GERMAN MARKET.
- (B) FOUR (4) COMPANIES REPLIED THAT IT WAS TOO EARLY TO DETERMINE
EFFECTS.
- (C) FOUR (4) COMPANIES UNABLE TO ANSWER WITHOUT PRIOR CONSULTATION
WITH CUSTOMS ADVISERS OUTSIDE FRANKFURT CONSULAR DISTRICT, WHICH
PREVENTED MEETING DUE DATE.
- (D) ONE (1) COMPANY UNABLE TO MEET DEADLINES
- (E) ONE (1) FIRM STATED THAT EFFECTS MINIMAL AND CERTAINLY NOT
SERIOUS ENOUGH TO DISTURB ITS BUSINESS.
- (F) ONE (1) COMPANY CLAIMED POTENTIAL ADVERSE EFFECTS ON ITS
BUSINESS, TO WIT:

IN SOME CASES THE BRUSSELS TARIFF CODE DOES NOT PROVIDE
A SEPARATE NUMBER FOR PARTS OF A FINISHED PRODUCT, CONSE-
QUENTLY THE PARTS ARE CLASSIFIED UNDER THE SAME NUMBER AS THE
FINISHED PRODUCT. THUS THERE IS NO CHANGE IN TARIFF NUMBERS
THROUGH PROCESS OF MANUFACTURING. UNDER LIST B (CHAP. 84-92)
ORIGIN CANNOT BE CERTIFIED WITHOUT A CHANGE IN TARIFF NUMBERS
IF IMPORTED PARTS EXCEED 5 PERCENT OF TOTAL VALUE. SPECIFICALLY
AFFECTED BY THIS LACK OF SEPARATE TARIFF NUMBERS ARE COMBINES
AND INDUSTRIAL HEAVY DUTY TRACTOR AND CRAWLERS. (A COPY OF
LETTER FROM AFFECTED FIRM BEING FURNISHED.) HARLAN

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